



MEDIA RELEASE

Applied Technology Solutions partners with MeterSense for its meter data management solution needs

Ottawa, ON-July 10, 2012—Applied Technology Solutions (ATS), a leading provider of integrated software products to utility cooperatives, has forged a strategic alliance with Harris Utilities' MeterSense for its meter data management (MDM) solution needs.

The partnership enables ATS to offer even more functionality to electricity cooperatives across the United States. ATS delivers a range of customer information system (CIS), billing, financial management (FIS), Graphical information systems (GIS) and outage management applications. The addition of MeterSense—which integrates fully and seamlessly with ATS's OpenOne CIS and billing application—augments the company's suite of offerings and allows ATS customers to collect and interpret smart grid data.

"MeterSense is recognized as a best-in-class vendor in the MDM space," said Darlene Gainus, vice president of marketing and business development for ATS. "It made perfect sense to align ourselves with such a reputable and trusted vendor, and particularly one that is so experienced in the nuances of the utility sector."

For MeterSense the move marks further expansion into the utility cooperative market. Designed to meet the specific needs of utility-sector clients, MeterSense helps users not only aggregate and manipulate smart grid data, but also refine core business processes.

In particular, the latest version, [MeterSense Analytics Plus](#), is loaded with sophisticated tools and intuitive usability functions. It includes a variance reporting function that compares usage profiles between two meters, a loss-analysis tool that profiles consumption patterns at high-level grid points, and a continuous consumption function that quickly and accurately detects leakage. It also features a customizable interface that greatly improves workflow for service representatives and utility administrators.

"We are pleased to partner with ATS to support the needs of cooperatives across the United States," said Norm Daigle, executive vice-president of MeterSense. "Our relationship and combined experience will not only better support ATS' existing customers as they leverage the smart grid, but also create significant opportunities for ATS and MeterSense to grow further in the electricity cooperative market."

The MeterSense/ATS partnership is an ambitious venture that will improve the way both companies serve utility cooperatives and their members.



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About ATS

Headquartered in Castle Hayne, NC, Applied Technology Solutions (ATS) is the leading provider of integrated software solutions for the utility industry. The ATS OpenOne suite of solutions has revolutionized the way utilities function through integration—enter data only once through an easy-to-use web interface and share it throughout the entire organization. The ATS team is built upon leading edge technologists and utility business experts with extensive experience in software development, implementation and systems integration.

For more information, visit www.ats.coop

About MeterSense

MeterSense is a scalable, configurable and powerful meter data management (MDM) solution that quickly manages and intelligently interprets growing volumes of critical smart meter data. Designed on an open framework, MeterSense integrates with any customer information system (CIS) and provides customer-engagement and analytics tools to maximize smart grid investments, tying them into the utility with configurable, intelligent workflows.

For more information, visit www.metersense.com

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